

Edgewater Capital Partners is a private equity firm unlike any other. Our three foundational pillars:

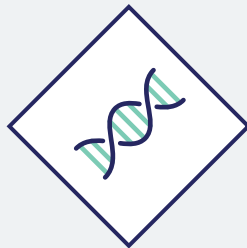
Deep Sector Experience, Midwestern Values, and a Growth Enabling Philosophy,

are only the beginning of a successful partnership. At Edgewater, the investment is just the starting point.

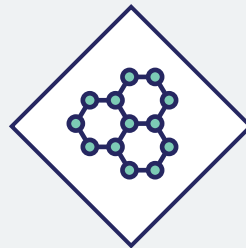
Deep Sector Experience



Specialty Industrials



Life Science



Advanced Materials



Specialty Chemicals

Characteristics of an Edgewater Company

- ✓ **High Cost of Failure**
Products or services contributing a small but critical element of an end product or system.
- ✓ **High Unit Economics**
Lower overall cost, but delivering high value to an end product or system.
- ✓ **Technical Selling Process**
Requires comprehensive understanding of the role and value of critical components.
- ✓ **Solution Providers**
Enhance the overall customer experience by overcoming technical challenges.

Typical Financial Profile

Typical EBITDA:
<\$25 Million

Add-Ons:
Any Size With Positive Cash Flow

Equity Investment:
Up to \$50 Million

Typical Revenue:
<\$100 Million

Typical Deal Type



Carve-Outs



Owner-Operators

Current Portfolio



Dayton, OH

AmeriWater specializes in the design, manufacture, installation, and supply of water purification systems and services for the healthcare sector, including dialysis and sterile processing, as well as industrial and other applications.



Madera, CA

Deerpoint Group is a manufacturer and developer of innovative crop nutrition products for irrigated agriculture and chemical solutions to treat irrigation water. The company delivers innovative fertigation services, premium fertilizers, and water treatment programs for sustainable agriculture.



Houston, TX

Evantic is a manufacturer of high-performance engineered components to the semiconductor, aerospace, energy, and industrial sectors. Evantic manufactures machined components, molded shapes, tapes, and specialty components for demanding applications.



Oakville, ON

GL Chemtec is a chemistry-based CRO supporting the pharmaceutical industry and broader Life Science sector. GL specializes in advanced multi-step organic synthesis, process R&D, and scale up services to support Active Pharmaceutical Ingredient (API) development, as well as advanced materials for medical devices and drug delivery.



San Jose, CA

Naprotek is an electronic manufacturing services company and a leading provider of quick turn PCBA, design for manufacturability, system integration, and testing services for high-reliability applications.



Cleveland, OH

NeoGraf Solutions is a designer, formulator, and manufacturer of specialty natural graphite products for a diverse set of end markets. NeoGraf serves the electric vehicle, alternative energy, electronic thermal management, industrial seals and gaskets in flow control, and flame retardancy sectors.



Bakersfield, CA & Ahmedabad, India

REV Clinical is a leading, multi-national clinical contract research organization with deep experience in designing and managing clinical trials across a range of therapeutic areas, including oncology, neurology, ophthalmology, and rare diseases.



Golden, CO

Well Master is a leading provider of plunger lift systems, automation technologies, and production optimization solutions specializing in the engineering, manufacturing and distribution of durable, high-performance artificial lift products and solutions designed to optimize oil and gas production and extend well life.

Realized Investments

